



**SCHOOL PERFORMANCE FACT SHEET  
CALENDAR YEARS 2020-2021 - Palm Desert**

**Esthetics - 600 Clock Hours - 20 weeks**

**On-Time Completion Rate (Graduation Rates)**  
(includes data for the two calendar years prior to reporting)

<b>Calendar Year</b>	<b>Number of Students Who Began the Program</b>	<b>Students Available for Graduation</b>	<b>Number of On-time Graduates</b>	<b>On-time Completion Rate</b>
<b>2020</b>	18	18	12	66.66%
<b>2021</b>	16	16	13	81%

Student's Initials: \_\_\_\_\_ Date \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**



**Job Placement Rates (includes data for the two calendar years prior to reporting)**

Calendar Year	Number of Students Who Began the Program	Number of Graduates	Graduates Available for Employment	Graduates Employed in the Field	Placement Rate % Employed in the Field
2020	18	13	13	2	15.38%
2021	16	18	18	5	27%

You may obtain from the institution's website [www.btyschool.com](http://www.btyschool.com) a list of the employment positions determined to be in the field for which a student received education and training.

**Gainfully Employed Categories (includes data for the two calendar years prior to reporting)**

**Part-Time vs. Full-Time Employment**

Calendar Year	Graduate Employed in the Field 20-29 Hours Per Week	Graduates Employed in the Field at Least 30 Hours Per Week	Total Graduates Employed in the Field
2020	0	2	2
2021	0	5	5

**Single Position vs. Concurrent Aggregated Positions**

Calendar Year	Graduates Employed in the Field in a Single Position	Graduates Employed in the Field in Concurrent Aggregated Positions	Total Graduates Employed in the Field
2020	2	0	2
2021	5	0	5



### Self Employed / Freelance Positions

<b>Calendar Year</b>	<b>Graduates Employed who are Self Employed or Working Freelance</b>	<b>Total Graduates Employed in the Field</b>
<b>2020</b>	0	2
<b>2021</b>	0	5

### Institutional Employment

<b>Calendar Year</b>	<b>Graduates Employed in the Field who are Employed by the Institution, an Employer Owned by the Institution, or an Employer who Shares Ownership with the Institution.</b>	<b>Total Graduates Employed in the Field</b>
<b>2020</b>	0	0
<b>2021</b>	0	5

Student's Initials: \_\_\_\_\_ Date \_\_\_\_\_

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**License Examination Passage Rates**

(includes data for the two calendar years prior to reporting)

Calendar Year	Number of Graduates in Calendar Year	Number of Graduates Taking Exam	Number Who Passed First Available Exam	Number Who Failed First Available Exam	Passage Rate
2020	13	2	2	0	100%
2021	18	5	5	0	100%

Student's Initials: \_\_\_\_\_ Date \_\_\_\_\_

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**Salary and Wage Information (includes data from the two calendar years prior to reporting)**

**Annual salary and wages reported for graduates employed in the field.**

Calendar Year	Graduates Available for Employment	Graduates Employed in Field	\$20,001	\$35,001	\$40,001	\$45,001	No Salary Information Reported
			- \$25,000	- \$40,000	- \$45,000	- \$50,000	
2020	13	2	0	2	0	0	0
2021	18	5	3	2	0	0	0

A list of sources used to substantiate salary disclosures is available from the school Administration office.

Student's Initials: \_\_\_\_\_ Date \_\_\_\_\_

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**Cost of Educational Program:**

Total charges for the program for students completing on-time in 2020: \$ 10,195.69

Total charges may be higher for students that do not complete on time.

Total charges for the program for students completing on-time in 2021: \$ 10,195.69.

Total charges may be higher for students that do not complete on time.

Student's Initials: \_\_\_\_\_ Date \_\_\_\_\_

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**Federal Student Loan Debt**

<b>Calendar Year</b>	<b>Most recent three year cohort default rate, as reported by the United States Department of Education.</b>	<b>The percentage of enrolled students in 2020/21 receiving federal student loans to pay for this program.</b>	<b>The average amount of federal student loan debt for 2020/21 graduates who took out federal student loans at this institution.</b>	<b>The percentage of graduates in 2020/21 who took out federal student loans to pay for this program.</b>
2020	23.5%	53%	\$7,407.00	62%
2021	14%	47%	\$8,443.71	39%

<sup>1</sup> The percentage of students who defaulted on their federal student loans is called the Cohort Default Rate (CDR). It shows the percentage of this school's students who were more than 270 days (9 months) behind on their federal student loans within three years of when the first payment was due. This is the most recent CDR reported by the U.S. Department of Education.

Student's Initials: \_\_\_\_\_ Date \_\_\_\_\_

**Initial only after you have had sufficient time to read and understand the information.**



INTERNATIONAL SCHOOL OF BEAUTY  
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This fact sheet is filed with the Bureau for Postsecondary Education. Regardless of any information you may have relating to completion rates, placement rates, starting salaries, or license exam passage rates, this fact sheet contains the information as calculated pursuant to state law.

Any questions a student may have regarding this fact sheet that have not been satisfactorily answered by the institution may be directed to the Bureau for Private Postsecondary Education at 1747 N. Market Blvd, Suite 225, Sacramento, CA 95834.. [www.bppe.ca.gov](http://www.bppe.ca.gov) toll-free telephone number (888) 370-7589 or by fax (916) 263-1897.

\_\_\_\_\_  
Student Name - Print

\_\_\_\_\_  
Student Signature

\_\_\_\_\_  
School Official

\_\_\_\_\_  
Date

\_\_\_\_\_  
Date



## **Definitions**

"Number of Students Who Began the Program" means the number of students who began the program who were scheduled to complete the program within 100 % of the published program length within the reporting calendar year, and excludes students who cancelled during the cancellation period.

"Students Available for Graduation" is the number of students who began the program minus the number of students who have died, been incarcerated, or been called to active duty.

"Number of On-time Graduates is the number of students who completed the program within 100% of the published program length within the reporting calendar year.

"On-time Completion Rate "is the number of on-time graduates divided by the number of students available for graduation.

"150% Graduates" is the number of students who completed the program within 150% of the program length (includes on-time graduates)

"150% Completion Rate" is the number of students who completed the program in the reported calendar year within 150% of the published program length including on-time graduates, divided by the number of students available for graduation.

"Graduates Available for Employment" means the number of graduates minus the number of graduates unavailable for employment.

"Graduates Unavailable for Employment" means the graduates who, after graduation, die, become incarcerated, are called to active military duty, are international students that leave the United States or do not have a visa allowing employment in the United States, or are continuing their education in an accredited or bureau-approved postsecondary institution.

"Graduates Employed in the Field" means graduates who beginning within six months after a student completes the applicable educational program are gainfully employed, whose employment has been reported, and for whom the institution has documented verification of employment. For occupations for which the state requires passing an examination, the six months period begins after the announcement of the examination results for the first examination available after a student completes an applicable education program.

"Placement Rate Employed in the Field" is calculated by dividing the number of graduates gainfully employed in the field by the number of graduates available for employment

"Number of Students Taking Exam" is the number of graduates who took the first available exam in the reported calendar year.



**Definitions cont..**

"First Available Exam Date" is the date for the first available exam after a student completed a program.

"Passage Rate" is calculated by dividing the number of graduates who passed the exam by the number of graduates who took the reported licensing exam.

"Number who Passed First Available Exam" is the number of graduates who took and passed the first available licensing exam after completing the program.

"Salary" is as reported by graduate or graduate's employer.

"No Salary Information Reported" is the number of graduates for whom, after making reasonable attempts, the school was not able to obtain salary information.





## “STUDENTS RIGHT TO CANCEL”

**REFUND POLICY of this institution: (this policy also appears on Page 19 of the School Catalog) STUDENT RIGHT TO CANCEL** Any monies due the student shall be calculated on a pro-rata basis and refunded within 45 days of an OFFICIAL CANCELLATION or WITHDRAWAL. An official cancellation or withdrawal will be determined by the postmark or written notification, or the dates said information is delivered to the school administration office in person.

**DISMISSAL FROM SCHOOL & PROBATION POLICY:** Students may be dismissed from enrollment in this school by the Director as outlined on Page 9 of School Catalog, such as for *violations of attendance* and items listed under “*Standards of Conduct*” on page 7, #1-16 for example possession or use of any weapon, firearm or explosives, alteration or forgery of student records, use, sale or possession of controlled substance theft, assault battery or sex crime,, as well as for other reasons associated with “*Leave of Absence Policy*” on page 10, item “D”; and, under “*Satisfactory Academic Policy Standards*” page 11, #2. See “*Probation and Appeals*” page 12 item #5 and “*Grading*” on page 13, for detailed information on academic achievement levels needed to avoid being placed on probation.

### THE FOLLOWING INSTANCES CONSTITUTE AN OFFICIAL CANCELLATION OR WITHDRAWAL:

- a. A student (or in the case of a student under the legal age, his or her parent or guardian) cancels his/her contract and demands his/her money back IN WRITING, at any point from the signing of the enrollment agreement or contract through attendance of the first day of the class start shall be entitled to a refund of all monies collected by the school, or;
  - b. A student cancels his/her contract, IN WRITING, after seven (7) days of attending the first day of class but prior to the eighth 8<sup>th</sup> day after the start of class then he or she shall be entitled to a refund of all monies paid to the school less the registration fee of \$75 and the cost of books and kit, if already received by the student or;
  - c. If a student withdraws after attending classes past the seventh (7<sup>th</sup>) day, the refund will be calculated based upon the number of hours of instruction completed or scheduled to have been completed up to the point of the date of the official cancellation or withdrawal notification, less the registration fee, the cost of the equipment/books and the STRF fee, if originally eligible, charged and paid to the State. Once the student receives and signs for his/her books and equipment kit those items are deemed “non refundable”.
  - d. A student is expelled from the school. In the case the student is not accepted for enrollment then all monies paid will be refunded (less registration/application fees if applicable)
  - e. A student is expelled from the school. In the case the student is not accepted for enrollment then all monies paid will be refunded (less registration/application fees if applicable)
2. Any monies due a student who unofficially withdraws from the institution shall be refunded within 30 days of a determination by the institution that the student as withdrawn without notifying the institution. To determine unofficial withdrawals, the school monitors student attendance at a minimum of once a month (every 30 days). A student who has not been in contact with the school, verbally or in writing, for a period of 30 days, and has not requested to be granted a Leave of Absence will be determined as to have UNOFFICIALLY Withdrawn and will be dropped from the course and any money due **shall be refunded within 45 days.**

In the event a program or course is canceled subsequent to a student’s enrollment, the school will institute a Program Cancellation Policy whereby it will have the option to: a) Provide a full refund of all monies paid; or b) Provide completion of the program or course. If no teach-out plan is in place student shall receive a pro rata tuition refund.

**DATE BY WHICH STUDENT MUST WITHDRAW TO RECEIVE CALCULATED REFUND:** \_\_\_\_\_



## REFUND CALCULATION GUIDELINES

The refund policy for students who have completed 60 percent or less of the period of attendance shall be a pro rata refund. i.e For students who enroll, begin classes, and withdraw anytime after the 7-day period refunds will be calculated on a pro-rata based upon the percentage of the number of course hours *scheduled to be completed at the time of withdrawal* to the total length of the course less the registration fee and equipment/book kit cost. The school will pay

**HYPOTHETICAL EXAMPLE:** Cosmetology course 1600/hrs in length. Student was scheduled to attend 600 hrs. by the date of the withdrawal, which equals to 38% that is due the school. (38%) is then multiplied by the tuition (\$16,000) equaling \$6,080 plus registration fee (\$75) Kit (1,512 includes tax) STRF fee \$8.00) equals \$7,675 total due the school **Note:** If the student had paid for the course in full then the school would owe the student the difference between total paid and total due school. If the student had not yet paid the school the total due of \$7675 then the student would owe the school that amount before the school would be obligated to provide the student with a Proof of Training of the hours completed.

ALL TUITION DUE THE SCHOOL MUST BE PAID PRIOR TO GRADUATION OR WITHDRAWAL IN ORDER FOR THE STUDENT TO RECEIVE A DIPLOMA OR PROOF OF TRAINING DOCUMENTS.

4. The school reserves the right to grant a refund in excess of the minimum refund due per the Policy outlined above solely based upon mitigating circumstances that may have arisen and caused undue hardship on the student. Each situation will be reviewed and approved by the school owner.

**5. NOTE TO STUDENTS RECEIVING FEDERAL STUDENT AID: That portion of your tuition that may have been paid, or is eligible for payment from Federal Funds is subject to refund based upon the terms of the Return of Title IV Funds Policy. Upon enrollment, those students who are participating in the Title IV program will be advised of the policy during their entrance counseling interview. The student is responsible for repaying any borrowed loan funds to the lending institution(s), plus any interest due, less the amount of any refund, and that, outlined in your signed loan documents executed with said programs or agencies. Defaulting on a loan may result in the government garnishment of income tax refund and may not be eligible for any other government financial assistance at another institution until the loan is repaid.**

"Prior to signing this agreement you must be given access to a catalog (physically or electronically) or brochure and a School Performance Fact Sheet, which you are encouraged to review prior to signing this agreement. These documents contain important policies and performance data for this institution. This institution is required to have you sign and date the information included in the School Performance Fact Sheet relating to completion rates, placement rates, license rates, salaries and the most recent three year Cohort Default Rate, if applicable, prior to signing this agreement.

Prior to signing this agreement the **RIGHT TO CANCEL AND REFUND POLICY HAVE BEEN VERBALLY EXPLAINED AND INDIVIDUAL COPIES OF EACH POLICY HAVE BEEN PHYSICALLY GIVEN TO YOU**